Audi, Seat & Porsche Curacao is looking for an enthusiastic Sales Associate (full-time, M/F) to represent the Audi, Seat and Porsche brands. Audi, Seat and Porsche are incredible manufacturers representing the industry from luxury to performance.

SALES ASSOCIATE
FULL-TIME (M/F)

>> RESPONSABILITIES

As a Sales Associate, you will be responsible for recommending, selecting, and helping customers find a vehicle based on their needs. You are a great fit for this role if you are a driven, confident, flexible and credible salesperson.

Essential functions:
• Present vehicle attributes, model options, features, purchase and finance options and services to customers;
• Ensure timely follow up and maintain strong relationships with customers;
• Keep vehicle showroom neat and orderly, moving cars as directed and in accordance with dealership display standards;
• Execute all vehicle deliveries, ensuring each customer is informed of the vehicle’s warranty details, maintenance requirements and features;
• Other duties as assigned.

>> QUALIFICATIONS

• 3+ years of sales experience (experience in automotive industry is a plus).
• Excellent interpersonal communication and customer service skills;
• Excellent organizational time management skills & knowledge of computers;
• Self motivated with the ability to set and achieve targeted goals;
• High School diploma. Bachelor’s degree preferred;
• Technical (vehicle) knowledge;
• Valid Driver’s License;
• Full time availability;
• Fluent in Papiamentu, Dutch and English, spoken & written. Spanish is a plus;
• Able to work on weekends during car shows, events if requested.

>> WHAT CAN WE OFFER YOU

• Great working conditions in a friendly environment
• Dynamic Team
• Outstanding products
• Good salary with growth opportunities depending on the performance
• High level training for sales professionals
• Individual coaching

Applications should be submitted no later than August 7th, 2019 at a.albers@prowinmotors.com