JOB OPENING

Vacancy: Store Manager
Location: MAC Punda Curacao

This position will maximize sales by helping customers select and purchase products. This person will manage a team 5-6 sales /make-up artists.

JOB RESPONSIBILITIES
• Ensure store sales targets are met and implement strategies to improve sales
• Managing and coaching sales staff to consistently deliver effective selling behaviours resulting in high customer engagement
• Complete management reports on actual sales and targets. Review, analyse and utilize reports; implement action plans focusing on deficient areas
• Ensure availability of merchandise by maintaining inventory and stock levels
• Control inventory levels by conducting physical counts and spot checks
• Maintain optimal staff scheduling for the store
• Manage the store team in an effective manner to ensure that staff are motivated, engaged, performing and working as one team

JOB REQUIREMENTS
• Education – MBO/HBO
• Excellent communication skills in English, Papiamento & Spanish (Dutch is a plus)
• Previous experience in managing a team/store
• Excellent people management skills
• Strong sales and customer service skills (must have previous sales experiences)
• Excellent organizational and time management skills
• Cosmetic experience preferred
• Professional demeanor and ability to be flexible and handle change in a positive manner
• Must be able to work on weekends and holidays.
• Able to stand on your feet during working hours

Please send your resume (in English) to: penha-recruitment@jlpenha.com